

CTEC Fundraising Update – NGRAB 10.4.18**Total Capital Budget:**

- \$17,084,573 (Beaverton's newest high school opened in 2017; \$185 million)

Total Raised To-Date:

- \$15,745,215 (\$8.96 million MWIC; \$6.79 million other)
- **Mountain West Investment Corporation: (\$8,960,000)**
- **Public Sector: (\$4,100,000)**
 - City of Salem – Urban Renewal: \$2,000,000 (+\$50,000 Toolbox Grant)
 - State of Oregon – Capital Construction: \$1,000,000
 - Oregon Regional Solutions: \$900,000
 - Oregon YDC Innovation Grant: \$100,000
 - Marion County Community Projects: \$50,000
- **Foundations/Grants: (\$1,209,000)**
 - Epping Family Foundation: \$500,000
 - John and Ginger Niemeyer Foundation: \$250,000
 - Oregon Community Foundation – Strategic Investment: \$150,000
 - Oregon Community Foundation – Community Grants: \$25,000
 - PGE Foundation: \$75,000 (3 grants)
 - US Bank Foundation: \$50,000 (2 grants)
 - Spirit Mountain Community Fund: \$50,000
 - Reser Family Foundation: \$32,000
 - Joseph Weston Foundation: \$22,500
 - Hampton Family Fund: \$20,000
 - Wells Fargo Foundation: \$12,500
 - Samuel Johnson Foundation: \$10,000
 - AGC Foundation: \$5,000
 - Umpqua Bank: \$5,000
 - Austin Family Foundation: \$1,500
 - Oregon Community Credit Union: \$500
- **Industry Giving: (\$856,215)**
 - Salem New Car Dealers: \$250,000
 - Sodexo: \$250,000
 - NewTek: \$135,650
 - Columbia Bank: \$125,000
 - Salem Electric: \$60,065
 - Marion County Ag Services: \$10,000
 - CD Redding Construction: \$1,000
 - Fitzmaurice Fertilizer: \$500
 - Willamette Workforce Partnership: \$500

- NW College of Construction: \$500
- Sunco Construction: \$500
- Other Industry Giving: \$22,500
- **Individual Donors: (\$620,000)**
 - Neilsen Family: \$250,000
 - Major Donor: \$100,000
 - Major Donor: \$100,000
 - Major Donor: \$50,000
 - Major Donor: \$30,000
 - Major Donor: \$20,000
 - Other Individual Donors: \$70,000

Fundraising Strategies:

- ✓ Grants/Corporate Requests: Multiple, see above.
- ✓ Fundraising lunches (14 in past year; 115 people)
- ✓ Meetings/Tours: Approximately 75 individuals, plus many larger group tours.
- ✓ Larger Presentations: Auto Dealer event, Columbia Bank Leadership Council, SEDCOR Board, Keizer Chamber Luncheon, East Salem Rotary, Industry Advisory Committees, CTEC Advisory Council, National CTE Conference, Oregon CTE Summit
- ✓ Donation Letters: Personal donation request from Larry Tokarski mailed to key friends; Donation letter to CTEC Advisory Council
- ✓ \$250,000 Challenge Grant: Press Release and Outreach

Gap Remaining: \$1.34 million

Pending Requests:

- City of Salem – Project Cost Savings Urban Development Department: (\$400,000)
- OCF (\$30K); Reser Family Foundation (\$50K); SMCF (\$50K); Clark Foundation (\$10K); ESCO Foundation (\$10K); Intel LOI
- Pending Major Donor Ask: (\$250K)
- Other individuals, industry, foundation asks to-be-made: (\$550,000)

Upcoming Fundraising Strategies:

- Weekly meetings, tours, or calls with foundations, industry and individual donors (5-10 per week)
- Fundraising lunches: Six from October-December (2 per month)
- Multiple grants and business/corporate requests