

GROW

in Salem, Oregon

503-540-2480



SALEM, OREGON

A place for companies like yours to grow and thrive

Few metropolitan areas in America stand at such a favorable junction of environment, resources, and business amenities as Salem.

Salem is an exceptional environment for living, working, and growing a business. Our commutes are short, our air pure, our parks beautiful. We have abundant land for development, a ready and willing workforce, great training programs, and a city that works hard to make doing business easy.

Salem continues to lead the Mid-Willamette Valley's economy. Our commitment to helping local businesses is found in our regulatory assistance, financial incentives, and workforce recruitment.

Learn more about City of Salem's services and resources by calling 503-540-2480 to speak with someone who can assist with locating and growing your business in our beautiful city.

Sincerely,
Chuck Bennett
Mayor, City of Salem





XICHA Brewing West Salem's First Craft Brewery

HELPING COMPANIES ESTABLISH & EXPAND WOULD YOU LIKE TO GROW IN SALEM?

Salem, Oregon

Population: 165,599

Labor Force Size: 80,102

Salem is ideally located in western Oregon, along the I-5 freeway that connects Oregon to California and Washington. This is a dynamic location for business expansion and relocation due to cost-competitive sites, access to major population centers, and a well-trained labor force. Salem's enterprise zones, flexible funding options, and competitive development fees make this a smart choice for business.

Resources

- **Streamlined & Expedited Permitting**
- **Financial Incentives**
(Grants & Loans)
- **Infrastructure**
(Water, Sewer, Transportation)
- **Enterprise Zone**
(Tax Abatement)
- **Opportunity Zone**
(Tax Abatement)



SINCE 1935
OREGON
FRUIT PRODUCTS

OREGON FRUIT PRODUCTS Leading Producer of Fruit Solutions

FOOD & BEVERAGE

"We were pleased to share with our team that the company roots would remain firmly planted in Salem. We would like to thank Mayor Chuck Bennett, the Salem City Council, SEDCOR, the City of Salem, and for their commitment and dedication to retain vital manufacturing jobs. Each group did their part and worked in concert to help ensure that the process went smoothly and quickly. We are looking forward to growing our business and employment in the city where we were established." - Chris Sarles, President/CEO

How Salem Helped:

- ✓ **Streamlined & Expedited Permitting**
- ✓ **Financial Incentives** McGilchrist Urban Renewal Area Grant
- Infrastructure** (Water, Sewer, Transportation)
- ✓ **Enterprise Zone** (Tax Abatement)
- ✓ **Business Retention Support Services**



GILGAMESH BREWING Innovative, Family-Owned, Local Brewery

FOOD & BEVERAGE

“The loan from Urban Development was an essential cornerstone that completed our funding vital to our success.”

- Lee Radke, Owner, Gilgamesh Brewing

How Salem Helped:

Streamlined & Expedited Permitting

 **Financial Incentives** Fairview Small Business Pilot Loan Program

Infrastructure (Water, Sewer, Transportation)

 **Enterprise Zone** (Tax Abatement)

 **Business Retention Support Services**



FOOD & BEVERAGE

"The City of Salem helped connect me with lenders and resources to help streamline the layout of the site and building, and provided the North Gateway URA grant to help fill my funding gap. They had a problem solving approach and wanted to help me succeed. I felt that Salem would be a good fit for my business because of its central location and proximity to I-5 and diverse cultural population. Lastly, I am very grateful for the opportunity to be a part of Salem and looking forward to growing on Portland Road." - Francisco Ochoa, Owner, Ochoa Queseria

How Salem Helped:

Streamlined & Expedited Permitting



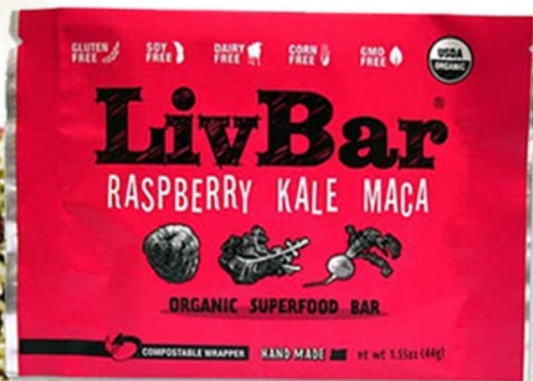
Financial Incentives (Grants & Loans)

Infrastructure (Water, Sewer, Transportation)

Enterprise Zone (Tax Abatement)



Business Retention Support Services



LivBar Premier Organic Products, Made by Hand in Downtown Salem

FOOD & BEVERAGE

"The City has connected me to many meetings and events that have helped my business. I was introduced to Team Oregon and invited to Expo West, which was an amazing experience and changed the course of LivBar®. I also attended Start Up Salem events where I met an investor who has recently become an advisor. I know that the City of Salem cares about the success of LivBar®." - Jayson Selander, Co-Owner, LivBar

How Salem Helped:

Streamlined & Expedited Permitting

Financial Incentives (Grants & Loans)

Infrastructure (Water, Sewer, Transportation)

Enterprise Zone (Tax Abatement)



Business Retention Support Services



BARNWOOD NATURALS Custom Products Utilizing Reclaimed Materials

WOOD PRODUCTS

"We've chosen Salem as the home for our business because of the City's quality of life, including excellent park network, access to the riverfront, and vibrant downtown. We look forward to being a part of Salem's growth, including opportunities to develop a cluster of creative businesses in and around downtown." - Bruce Wadleigh, Owner, Barnwood Naturals, LLC

How Salem Helped:

Streamlined & Expedited Permitting

Financial Incentives (Grants & Loans)

Infrastructure (Water, Sewer, Transportation)

Enterprise Zone (Tax Abatement)



Business Retention Support Services



GARMIN Automotive, Sports and Recreation, Marine and Aviation Innovation

TECHNOLOGY

"As a technology company, Salem and Oregon's Mid-Willamette Valley provides us with a unique advantage in recruiting exceptional talent. By focusing on professionals who want the active and family-orientated lifestyle found in the area, companies can recruit and retain top talent while competing with much large and well-known technology companies in more metropolitan areas."

- Steve VanArsdale, General Manager, Garmin

How Salem Helped:



Streamlined & Expedited Permitting



Financial Incentives State Business Expansion Loan

Infrastructure (Water, Sewer, Transportation)



Enterprise Zone (Tax Abatement)



Business Retention Support Services



T E C H N O L O G Y

"I am passionate about being part of Salem's creative and technology business start-up community and growing my business here. We've secured our first round of investment here and have taken advantage of programs and technical resources that the City has available. Not only are we committed to Salem, but our team is excited to help build a collaborative and innovative atmosphere locally. "

- Chris Fischer, Founder & Director of Photography

How Salem Helped:

Streamlined & Expedited Permitting

Financial Incentives (Grants & Loans)

Infrastructure (Water, Sewer, Transportation)

Enterprise Zone (Tax Abatement)



Business Retention Support Services



SACKCLOTH & ASHES Blankets for a Cause

CLOTH MANUFACTURING

“Originally we were looking to relocate Sackcloth & Ashes to Portland, Oregon, however, being located in Salem is a competitive advantage for us because it’s centrally located, more affordable than the city, and is more assessable to get to and from our workplace. With the surrounding universities and cities, it allows us to hire people from Portland, Salem, and Corvallis.” - Bob Dalton, Owner

How Salem Helped:

Streamlined & Expedited Permitting

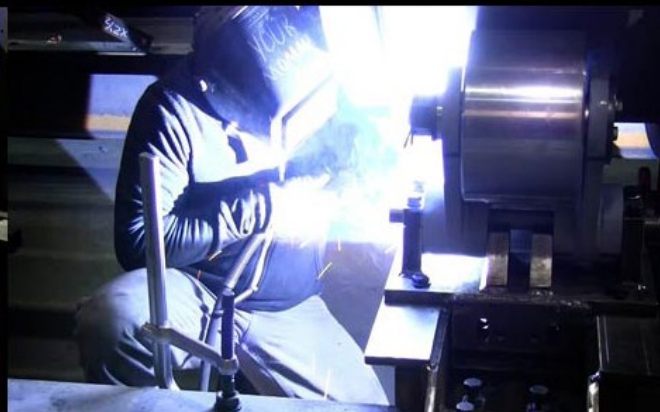
Financial Incentives (Grants & Loans)

Infrastructure (Water, Sewer, Transportation)

Enterprise Zone (Tax Abatement)



Business Retention Support Services



West Salem Machinery Machines & Systems Engineered to Meet Any Challenge

EQUIPMENT MANUFACTURING

“Our talented workforce helps us compete and win business in markets throughout North America and around the world.”

- Mark Lyman, President, West Salem Machinery

How Salem Helped:

Streamlined & Expedited Permitting

 **Financial Incentives** West Salem Urban Renewal Area Grant
Infrastructure (Water, Sewer, Transportation)

 **Enterprise Zone** (Tax Abatement)

 **Business Retention Support Services**



PES Premier Warehouse Distributor of Lawn and Garden Equipment

DISTRIBUTION LOGISTICS

“The City of Salem and SEDCOR have been instrumental in connecting us with the tools and the partners to successfully proceed with our company’s expansion.”

- Pete and Kelly Yunker, Co-Presidents/Owners, Power Equipment Systems

How Salem Helped:

Streamlined & Expedited Permitting

- ✓ **Financial Incentives** North Gateway URA Grant & Loan Programs
- ✓ **Infrastructure** Public Stormwater Improvement
- ✓ **Enterprise Zone** (Tax Abatement)
- ✓ **Business Retention Support Services**



HENNINGSEN One of the Largest Public Refrigerated Warehousing Companies in U.S.

DISTRIBUTION LOGISTICS

“As a fifth-generation family owned company, we are eager to support the local activity of food processors and agricultural partners in the community. With our second Salem facility, we can better enhance the supply chain infrastructure in the region, which is currently struggling to keep up with the increasing demands of regulatory requirements and efficiencies.”

- Mike Henningsen, Chairman and President

How Salem Helped:

Streamlined & Expedited Permitting



Financial Incentives North Gateway Urban Renewal Area Grant



Infrastructure Traffic Signal



Enterprise Zone



Business Retention Support Services



CONTACT US

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