

Category I: Current Fiscal Year Procurement Contracts

	Business Entity	Dept.	Description	Contract Amount	Fund
1	Brown & Brown Northwest	PW	Insurance for the Salem Police Facility	\$83,657.53	CI
2	Gresham Ford Co.	HR- Fleet	Three (3) Ford Utility Police Interceptor SUV's (Cooperative Agreement)	\$89,304.30	ERR
3	Ron Tonkin Toyota	HR- Fleet	2018 Toyota Rav4 2WD SUV (Cooperative Agreement)	\$25,419.47	ERR
4	PFM Asset Management, LLC	Finance	Non-Discretionary Investment Advisory Services, FY 17/18 (Change Order No. 1) ¹	\$70,000.00	G
5	Resource Exploration, LLC	CMO/ Budget	Priority Based Budgeting Tools and Implementation (Sole Source)	\$65,000.00	G
6	Medcor, Inc.	HR	Onsite Health Clinic	\$569,837.96	SI
7	King Luminair Company, Inc.	PW	LED Acorn Lights (Cooperative Agreement)	\$34,925.00	SL
8	Baseline Industrial Construction	PW	Reconstruction of Remaining Damaged Pilasters at WPCF (Change Order No. 1) ²	\$27,000.00	U
9	Electric Motor & Machine	PW	75hp Electric Motors (3 each)	\$32,148.00	U
10	Jimco Electrical Contracting, Inc.	IT	Interior & Exterior Cabling Services, FY 17/18 (Change Order No. 1) ³	\$25,000.00	U
11	Northside Electric, Inc.	PW	Electrician for Signal Maintenance and Repair - Primary, FY 17/18 (Change Order No. 1) ⁴	\$45,000.00	U
12	S-2 Contractors, Inc.	PW	Asphaltic Concrete Trench Patching, FY 17/18 (Change Order No. 1) ⁵	\$80,000.00	U
13	Wesco Distribution	PW	Eaton Motor Control Centers (2 each)	\$45,264.58	U
14	Brown Contracting, Inc.	PW	Concrete Trench Patching & Rehabilitation, FY 17/18 (Change Order No. 3) ⁶	\$200,000.00 \$55,000.00	PW U

255 CI = Capital Improvement Fund	\$83,657.53
388 ERR = Equipment Replacement Reserve Fund	\$114,723.77
101 G = General Fund	\$135,000.00
155 PW = Public Works Fund	\$200,000.00
365 SI = Self Insurance Fund	\$569,837.96
156 SL = Streetlights	\$34,925.00
310 U = Utility Fund	\$309,412.58
TOTAL, CATEGORY 1	\$1,447,556.84

END NOTES TO CHANGE ORDERS:

- 1. Change Order No. 1 adds \$70,000.00:** Provides for increased portfolio activity and anticipatory selling of bond proceeds in Spring.
- 2. Change Order No. 1 adds \$27,000.00:** Due to additional labor required to correct defects in the concrete pilaster, the original time and material estimate was not sufficient. This change order reflects an additional 400 labor hours.
- 3. Change Order No. 1 adds \$25,000.00:** Provides for the networking and Wi-Fi access improvement project for the Public Works Shops Complex.
- 4. Change Order No. 1 adds \$45,000.00:** Provides for additional signal maintenance and repair for street lights.
- 5. Change Order No. 1 adds \$80,000.00:** Provides for higher than expected volume of large pipe maintenance / replacement project conducted this fiscal year.
- 6. Change Order No. 3 adds \$255,000.00:** Provides for continued use of this contractor for unplanned trench repairs and for curb ramp replacement to keep the City's in-house program ADA compliant.

Category II: Annual Requirement Contracts

The following Category II Annual Requirement Contracts were approved administratively during the month of March, 2018. The not-to-exceed contract amounts are competitively set by applying bidder's/proposer's per unit price(s) to estimated annual requirement quantities. These contracts carry no guarantee for quantity of units purchased or services performed during any annual contract period. Both the bids and the contracts themselves state that the City retains the right to not award contracts and/or change contract amounts, both dollar and quantity, based on specific Council/Budget Committee actions/decisions. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Am't	Fund
1	Travel Salem	UD	Tourism Marketing and Visitor Services, FY 18/19	\$1,110,880.00	C&T
2	Knife River Corporation Northwest	PW	Filter Sand for Water Treatment Plant, FY 18/19	\$600,000.00	CI
3	North Santiam Paving Co.	PW	General Contractor of Record for On-Call Erosion Prevention and Sediment Control Device Installation and Maintenance - Primary Contractor, FY 18/19	\$100,000.00	CI
4	Grove, Mueller & Swank, PC	Finance	Financial Auditing Services, City, FY 18/19	\$7,860.00	CR
5	Abiqua Landscape Products	PW - Warehouse	Bark Dust - Delivered, FY 18/19	\$26,000.00	CS
6	Adcomm Engineering Company	WVCC	Radio Communications Consulting Services, FY 18/19	\$30,000.00	CS
7	Carson Oil Company	HR-Fleet	Fuel: Unleaded & Diesel, FY 18/19	\$400,000.00	CS
8	Ferguson Enterprises, Inc.	PW - Warehouse	Meter Setters, FY 18/19	\$36,000.00	CS
9	Ferguson Enterprises, Inc.	PW - Warehouse	Meter Stops, FY 18/19	\$37,500.00	CS
10	Ferguson Enterprises, Inc.	PW - Warehouse	Water Meter Boxes, FY 18/19	\$96,500.00	CS
11	Ferguson Enterprises, Inc.	PW - Warehouse	Ductile Iron Pipe, FY 18/19	\$100,000.00	CS
12	Les Schwab Warehouse Center, Inc.	HR-Fleet	Tires, Service, Maintenance, Repair, and Roadside Assistance, FY 18/19	\$225,000.00	CS
13	Marc Nelson Oil Products	HR-Fleet	Fuel: Unleaded & Diesel, FY 18/19	\$250,000.00	CS
14	Motorola Solutions, Inc.	WVCC	Public Safety Communications Equipment, FY 18/19 (Cooperative Agreement)	\$279,000.00	CS
15	PetroCard, Inc.	HR-Fleet	Card Lock Fueling Services, FY 18/19 (Cooperative Agreement)	\$84,000.00	CS

16	Phillips 66	HR-Fleet	Motor Oil, Lubricants, Grease, and Miscellaneous Petroleum, FY 18/19 (Cooperative Agreement)	\$30,000.00	CS
17	River Bend Sand & Gravel	PW - Warehouse	Gravel - Delivered, FY 18/19	\$72,100.00	CS
18	SC Fuels	HR-Fleet	Fuel: Unleaded & Diesel, FY 18/19	\$400,000.00	CS
19	Tigard Winsupply	PW - Warehouse	Globe Valves, FY 18/19	\$33,500.00	CS
20	Tyree Oil, Inc.	HR-Fleet	Fuel: Unleaded & Diesel, FY 18/19	\$400,000.00	CS
21	WECO	HR-Fleet	Fuel: Unleaded & Diesel, FY 18/19	\$700,000.00	CS
22	Wilco - Petroleum Bulk	HR-Fleet	Fuel: Unleaded & Diesel, FY 18/19	\$30,000.00	CS
23	ESO Solutions, Inc.	Fire	Electronic Charting Software, FY 18/19	\$42,900.00	ES
24	Grove, Mueller & Swank, PC	Finance	Financial Auditing Services, FY 18/19	\$66,000.00	G
25	Hawkins, Delafield & Wood, LLP	Finance	Bond Counsel Services, FY 18/19	\$100,000.00	G
26	Net Assets Corporation	Finance	Internet Access to the Electronic Lien Docket, FY 18/19	\$75,000.00	G
27	Piper Jaffray & Co.	Finance	Independent Registered Municipal Advisor Services, FY 18/19	\$200,000.00	G
28	US Bank Government Banking	Finance	Banking and Merchant Services, FY 18/19	\$600,000.00	G
29	Globalstar USA, LLC	Fire	FEMA Compliant Satellite Phone Service, FY 18/19 (Sole Source)	\$34,000.00	G
30	Code Electric, Inc.	HR-Facilities	Electrical Contractor of Record, FY 18/19	\$150,000.00	G
31	JCR Construction, LLC	HR-Facilities	Roofing Contractor of Record - Primary, FY 18/19	\$40,000.00	G
32	Power Systems West (EC Power Systems)	HR-Facilities	Generator Maintenance, FY 18/19	\$80,000.00	G
33	Sustainable Cleaning Systems	HR-Facilities	Carpet Cleaning, FY 18/19	\$42,000.00	G
34	York Custom Mechanical, Inc.	HR-Facilities	Plumbing Contractor of Record - Primary Provider, FY 18/19	\$75,000.00	G
35	Baker & Taylor, LLC	Library	Books, Audio-Visual Materials, and Services, FY 18/19	\$320,000.00	G
36	911 Supply	Police	Uniforms, Polo Shirts, and Baseball Hats, FY 18/19	\$60,000.00	G
37	911 Supply	Police	Body Armor, FY 18/19 (Cooperative Agreement)	\$60,000.00	G
38	Axon Enterprises, Inc.	Police	Air Taser, FY 18/19 (Cooperative Agreement)	\$65,000.00	G
39	Rampart 51, LLC	Police	Supervising Physician Services and Naloxone Program, FY 18/19	\$51,940.00	G

40	Cale America, Inc.	UD	Parking Control Technology, FY 18/19	\$229,925.52	G
41	Advanced Traffic Products, Inc.	PW	Audible Pedestrian Signals, FY 18/19	\$60,000.00	PW
42	Cascade Signal Corporation	PW	Various Signal Equipment, FY 18/19	\$40,000.00	PW
43	Knife River Corporatin Northwest	PW	Asphaltic Concrete: Summer and Winter Rates, FY 18/19	\$610,000.00	PW
44	Kurka Contracting, Inc.	PW	TV Inspection and Related Investigation of Sanitary Sewer Lines, FY 18/19	\$50,000.00	PW
45	McCain, Inc.	PW	Various Signal Equipment, FY 18/19	\$155,000.00	PW
46	River Bend Sand & Gravel (CPM Development Corp)	PW	Rock Products: Plant Site, Delivery, Hauling & Spoils Disposal, FY 18/19	\$25,000.00	PW
47	River Bend Sand & Gravel (CPM Development Corp)	PW	Fully Fractured Rock Products, Delivered and Picked Up, FY 18/19	\$39,000.00	PW
48	River Bend Sand & Gravel (CPM Development Corp)	PW	Transit Mix Concrete, FY 18/19	\$100,000.00	PW
49	S-2 Contractors, Inc.	PW	Asphaltic Concrete Trench Patching, FY 18/19	\$50,000.00	PW
50	CorVel Enterprise Comp, Inc.	HR	Third Party Claims Administrator for Workers' Compensation, FY 18/19	\$96,000.00	SI
51	Occupational Safety, Health & Wellness, LLC	HR	After Hours Exposure Services & Blood Borne Pathogen Training, FY 18/19	\$42,230.00	SI
52	Brown & Brown Northwest	HR-Risk	Insurance Agent of Record, FY 18/19 (Cooperative Agreement)	\$47,833.00	SI
53	A and A Drilling Service, Inc.	PW	Pressure Tapping - Contractor of Record, FY 18/19	\$40,000.00	U
54	Associated Underwater Services, Inc.	PW	Underwater Services, FY 18/19	\$65,000.00	U
55	Canby Excavating, Inc.	PW	Pipe Bursting and Sliplining Contractor of Record - Alternate Contractor	\$750,000.00	U
56	DP Nicoli, Inc.	PW	Steel Crossing Plates and Shoring (Rental of), FY 18/19	\$62,500.00	U
57	Electrical Reliability Services	PW	Electrical Systems Testing, FY 18/19	\$60,000.00	U
58	Emery & Sons Construction Group	PW	Pipe Bursting and Sliplining Contractor of Record - Primary Contractor	\$750,000.00	U
59	Garten Services, Inc.	PW	Mailing Services for Utility Billing, FY 18/19 (Cooperative Agreement)	\$581,100.00	U
60	Goodman Sanitation, Inc.	PW	Winter Biosolids Land Applications and Management, FY 18/19	\$140,000.00	U
61	GSI Water Solutions, Inc.	PW	Hydrogeological Support of the Aquifer Storage and Recovery Prgoram, FY 18/19	\$115,000.00	U
62	Hasa, Inc.	PW	Sodium Hypochlorite - Primary Provider, FY 18/19	\$225,000.00	U
63	IS Living	PW	Janitorial & Lanscape Services at WPCF, FY 18/19	\$68,897.65	U
64	LMK Technologies, LLC	PW	Cured-in-Place Liner Repair Kits, FY 18/19 (Sole Source)	\$230,000.00	U

65	Loren's Sanitation Services	PW	Garbage Service, FY 18/19 (Franchise)	\$45,000.00	U
66	Michels Corporation	PW	Sewer Manhole Rehab, FY 18/19	\$60,000.00	U
67	North Santiam Paving Co.	PW	Ditch Cleaning & Street Excavation Hauling - Alternate Provider, FY 18/19	\$165,000.00	U
68	Northside Electric	PW	Electrical Maintenance, FY 18/19	\$148,000.00	U
69	Ossprey, LLC	PW	Summer Biosolids Cake Application Services, FY 18/19	\$60,000.00	U
70	River Bend Sand & Gravel (CPM Development Corp)	PW	Transit Mix Concrete, FY 18/19	\$10,000.00	U
71	River Bend Sand & Gravel (CPM Development Corp)	PW	Rock Products: Plant Site, Delivery, Hauling & Spoils Disposal, FY 18/19	\$45,000.00	U
72	Roadrunner Sawcutting, Inc.	PW	Sawcutting, FY 18/19	\$210,000.00	U
73	S-2 Contractors, Inc.	PW	Asphaltic Concrete Trench Patching, FY 18/19	\$196,850.00	U
74	Salem Heating & Sheet Metal, Inc.	PW	HVAC Preventative & Corrective Maintenance Services, FY 18/19	\$25,000.00	U
75	Salem Mobile Mix	PW	Control Density Backfill (CDB) - Primary Provider, FY 18/19	\$95,550.00	U
76	Salem Mobile Mix	PW	Ditch Cleaning & Street Excavation Hauling - Primary Provider, FY 18/19	\$165,000.00	U
77	Sensus USA, Inc.	PW	Sensus Brand Water Meters and Repairs, FY 18/19	\$285,550.00	U
78	Solenis, LLC	PW	Dewatering Polymer, FY 18/19	\$375,000.00	U
79	Treecology, Inc.	PW	Tree Planting and Three-Year Establishment of Trees Services (Cooperative Agreement)	\$100,000.00	U
80	York Custom Mechanical, Inc.	PW	Plumber of Record for Water Distribution - Primary, FY 18/19	\$60,000.00	U
81	Deems	WVCC	911 Facility Lease, FY 18/19	\$184,500.00	WVCC

175 C & T = Cultural and Tourism	\$1,110,880.00
255 CI = Capital Improvement Fund	\$700,000.00
165 CR = Community Renewal	\$7,860.00
355 CS = City Services Fund	\$3,229,600.00
320 ES = Emergency Services	\$42,900.00
101 G = General Fund	\$2,248,865.52
155 PW = Public Works Fund	\$1,129,000.00
365 SI = Self Insurance Fund	\$186,063.00
310 U = Utility Fund	\$5,133,447.65
330 WVCC = Willamette Valley Communications Center	\$184,500.00
TOTAL, CATEGORY 2	\$13,973,116.17

Category III: Consultant of Record (COR) Contracts

The following Category III Consultant of Record (COR) Contracts were approved administratively during the month of March 2018. These Consultants have been selected through a competitive Request for Proposal (RFP) process. The not-to-exceed contract amounts awarded represent the annual limit for the sum of all assignments that may be performed under each Consultant's contract, and are not budget amounts. The not-to-exceed COR contract amounts represent an annual work limit authorized by the City's Public Contracting Rules and, in each instance, these work level limits are specifically reviewed and approved by the City Manager or Deputy City Manager and the Contracts and Procurement Manager. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Am't	Fund
1	AKS Engineering & Forestry, LLC	PW	Project Management Services, FY 18/19	\$1,000,000 \$500,000	CI
2	AKS Engineering & Forestry, LLC	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
3	AKS Engineering & Forestry, LLC	PW	Stormwater/ Floodway/ Floodplain Modeling, FY 18/19	\$200,000 \$75,000	CI
4	AKS Engineering & Forestry, LLC	PW	Surveying Services, FY 18/19	\$300,000 \$150,000	CI
5	AKS Engineering & Forestry, LLC	PW	Construction Inspection, FY 18/19	\$750,000 \$250,000	CI
6	Archaeological Investigations Northwest, Inc.	PW	Archaeological Services, FY 18/19	\$500,000 \$100,000	CI
7	Berger/Abam Engineers, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
8	Black & Veatch Corporation	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
9	Brown & Caldwell, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
10	Cameron McCarthy Landscape Architecture & Planning, LLP	PW	Landscape Architecture Planning - Design & Construction, FY 18/19	\$600,000 \$250,000	CI
11	Carollo Engineers, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
12	Century West Engineering Co.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
13	Civil West Engineering Services, Inc.	PW	Project Management Services, FY 18/19	\$1,000,000 \$500,000	CI
14	CMTS, Inc.	PW	Construction Inspection, FY 18/19	\$750,000 \$250,000	CI
15	DKS Associates, Inc.	PW	Traffic Engineering, FY 18/19	\$750,000 \$300,000	CI
16	Engineered Monitoring Solutions	PW	Monitoring Systems Engineering, FY 18/19	\$500,000 \$125,000	CI
17	Environmental Science Associates	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI

18	Environmental Science Associates	PW	Landscape Architecture Planning - Design & Construction, FY 18/19	\$600,000 \$250,000	CI
19	ESA Vigil-Agrimis	PW	Watershed Planning/ Hydrological Services, FY 18/19	\$500,000 \$100,000	CI
20	ESA Vigil-Agrimis	PW	Biological and Aquatic Services, FY 18/19	\$500,000 \$100,000	CI
21	FEI Testing and Inspections, Inc.	PW	Materials Testing, FY 18/19	\$750,000 \$250,000	CI
22	GeoSyntec Consultants, Inc.	PW	Stormwater/ Floodway/ Floodplain Modeling, FY 18/19	\$200,000 \$75,000	CI
23	GeoSyntec Consultants, Inc.	PW	Watershed Planning/ Hydrological Services, FY 18/19	\$500,000 \$100,000	CI
24	GreenWorks, PC	PW	Landscape Architecture Planning - Design & Construction, FY 18/19	\$600,000 \$250,000	CI
25	Harper Houf Peterson Righellis, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
26	Herrera Environmental Consultants, Inc.	PW	Watershed Planning/ Hydrological Services, FY 18/19	\$500,000 \$100,000	CI
27	Historical Research Associates, Inc.	PW	Archaeological Services, FY 18/19	\$500,000 \$100,000	CI
28	Keller Associates, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
29	Kittelson & Associates, Inc.	PW	Traffic Engineering, FY 18/19	\$750,000 \$300,000	CI
30	Mason, Bruce & Girard, Inc.	PW	Biological and Aquatic Services, FY 18/19	\$500,000 \$100,000	CI
31	Murraysmith, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
32	Northwest Testing, Inc.	PW	Materials Testing, FY 18/19	\$750,000 \$250,000	CI
33	OBEC Consulting Engineers	PW	Bridge Engineering, FY 18/19	\$1,500,000 \$750,000	CI
34	OBEC Consulting Engineers	PW	Surveying Services, FY 18/19	\$300,000 \$150,000	CI
35	Otak, Inc.	PW	Bridge Engineering, FY 18/19	\$1,500,000 \$750,000	CI
36	Otak, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
37	Otak, Inc.	PW	Stormwater/ Floodway/ Floodplain Modeling, FY 18/19	\$200,000 \$75,000	CI
38	Otak, Inc.	PW	Surveying Services, FY 18/19	\$300,000 \$150,000	CI
39	Otak, Inc.	PW	Watershed Planning/ Hydrological Services, FY 18/19	\$500,000 \$100,000	CI
40	Pacific Habitat Services, Inc.	PW	Biological and Aquatic Services, FY 18/19	\$500,000 \$100,000	CI
41	Project Delivery Group, LLC	PW	Project Management Services, FY 18/19	\$1,000,000 \$500,000	CI

42	Project Delivery Group, LLC	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
43	Project Delivery Group, LLC	PW	Surveying Services, FY 18/19	\$300,000 \$150,000	CI
44	Quincy Engineering, Inc.	PW	Project Management Services, FY 18/19	\$1,000,000 \$500,000	CI
45	Quincy Engineering, Inc.	PW	Bridge Engineering, FY 18/19	\$1,500,000 \$750,000	CI
46	Quincy Engineering, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
47	SWCA Environmental Consultants	PW	Archaeological Services, FY 18/19	\$500,000 \$100,000	CI
48	Tetra Tech, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
49	Tetra Tech, Inc.	PW	Biological and Aquatic Services, FY 18/19	\$500,000 \$100,000	CI
50	TY Lin International, Inc.	PW	Bridge Engineering, FY 18/19	\$1,500,000 \$750,000	CI
51	Walsh Consulting Group, LLC	PW	Project Management Services, FY 18/19	\$1,000,000 \$500,000	CI
52	West Consultants, Inc.	PW	Stormwater/ Floodway/ Floodplain Modeling, FY 18/19	\$200,000 \$75,000	CI
53	West Consultants, Inc.	PW	Watershed Planning/ Hydrological Services, FY 18/19	\$500,000 \$100,000	CI
54	Westech Engineering, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
55	Westlake Consulting, Inc.	PW	Surveying Services, FY 18/19	\$300,000 \$150,000	CI
56	WHPacific, Inc.	PW	General Civil Engineering Services, FY 18/19	\$2,000,000 \$1,000,000	CI
57	WHPacific, Inc.	PW	Landscape Architecture Planning - Design & Construction, FY 18/19	\$600,000 \$250,000	CI
58	West Consultants, Inc.	PW	Meteorological Monitoring Systems Engineering, FY 18/19	\$500,000 \$125,000	CI
59	Architect: Patrick Bickler, LLC	HR-Facilities	Architectural Services, FY 18/19	\$250,000 \$200,000	G
60	PIVOT Architecture	HR-Facilities	Architectural Services, FY 18/19	\$250,000 \$200,000	G