

## Revenue/Expense Assumptions (FY 24)

### Revenue:

Parking: **\$410,000**

- No parking lot expansion: approx. 150 public spaces available
- Parking fees increased to \$10.00/day/space
- Parking spaces are at capacity 75% of the year

Fuel Flowage: **\$33,000**

- Airline service begins at 8 flights/week in Year 1, grows to 12/week in Year 2, and 16/week by year 3 (unconfirmed from airline)
- 1,000 gallons uplift per turn x \$.08/gallon flowage (airline is proposing a decreasing flowage fee based on increased passenger counts over time)

Landing Fees: **\$62,000**

- Two years of airline landing fees and terminal space rental fees have been waived by previous Council action; fees would resume in Year 3; (airline is proposing a decreasing landing fee based on increased passenger counts over time)

Terminal rent: **\$4,000**

- Rental of one vacant car rental space
- Two years of airline terminal space rental fees have been waived by previous Council action; fees would resume in Year 3
- Groome PDX Shuttle lease is not renewed, loss of current space rent
- TSA does not lease screening space requested by airport

Rental Car Commissions: **\$25,000**

- Increase in annual rental car commissions of between \$25,000-\$50,000 over the five-year period

Other: **\$100,000**

- Includes yet-to-be approved revenue line items such as ground handling

## Attachment 2

equipment use fees, advertising revenue, transportation network permitting and use fees (taxi, Uber, Lyft, etc.), security badging fees, etc.

### Expenses:

#### Staffing:

- Add 3 Fire Dept FTEs (1 Per shift for ARFF standby only, always keeping Station 6 operational) **\$633,300**
- Add 1 Police Dept FTE (Required when security checkpoint is open; will only require fractional presence initially, more hours as air service expands) **\$150,000**
- Add 4.5 Airport FTEs (Security Manager, Badging and Credentialing, two maint./ops/security workers, reclass .5 FTE Staff Assistant to 1.0 FTE, reclass airport operations specialist to operations manager) **\$552,000**
- 3% annual staff COLA increases

#### Grant Match:

- Set aside to provide matching funds for increase federal capital improvement funding **\$95,000**

#### Other:

- Materials and services costs, including increases in fuel, utilities, janitorial/custodial services, building maintenance, equipment maintenance, badging office stock, and similar costs. **\$100,000**