

Rachael Gangelhoff

From: Bill Dixon <bill.r.dixon@gmail.com>
Sent: Saturday, September 6, 2025 8:33 AM
To: CityRecorder
Subject: Agenda Item 6.d. 25-324 - Consider the budgetary impact of commercial air service

My name is Bill Dixon, and I live in Ward 7. I write to urge that the council give close attention to the budgetary impact of any agreement it approves for commercial air service.

As the council is aware, the general fund budget faces an uncertain future. Specifically, the city will need to reduce core services by about \$20 million in 2030 unless voters reauthorize the current local option levy. Also, the airport fund is projected to go into the red by 2028, creating pressure either to curtail airport operations or tap the general fund for support.

The staff report on minimum revenue guarantees makes it clear that both the general fund and airport fund face impacts if the council restores commercial air service. The impact definitely will include the cost of police and fire protection and likely will include funds for marketing, waiver of landing/parking fees for an initial time period, free use of terminal space, fuel tax discounts, and/or free use of ground support equipment.

As the council considers restoring commercial air service, it should have projections in hand showing the five-year impact of such a step on both the general and airport funds. Without that information, the council could be doing more harm than good for the city's taxpayers.

Bill Dixon, 608 Salem Heights Ave. S., Salem

Rachael Gangelhoff

From: Bob Elliott <robert.eugene.elliott@gmail.com>
Sent: Saturday, September 6, 2025 6:39 PM
To: citycouncil
Subject: Council report says \$3 million minimum needed to lure new airline to Salem - Salem Reporter

Please, please stop trying to get an airline. We spend money remodeling our terminal, we give funds away to get them to come to Salem and what happens? Try after try, does not work out. To close to PDX! Not sure why the Council thinks we need an airport with flights to Vegas etc. Please, please do not follow the path to a losing operation. You wasted enough money last time. Bob Elliott

<https://www.salemreporter.com/2025/09/05/council-report-says-3-million-minimum-needed-to-lure-new-airline-to-salem/>

Sent from my iPhone

Rachael Gangelhoff

From: Evan West <evanwest714@gmail.com>
Sent: Saturday, September 6, 2025 3:22 PM
To: CityRecorder; Vanessa Nordyke; Linda Nishioka
Subject: Re: Agenda Item 6d

Mayor Hoy and Members of City Council:

You must not commit any City funding to a minimum revenue guarantee to attract new airline service. To do so would constitute the highest fiscal irresponsibility. If our struggling general fund had \$3 million to give as a private business incentive, it would be better spent attracting a long needed second hospital to our community. Airline service has been proven to fail. It has never succeeded, in our most recent experiment it cost our general fund approximately \$500,000 for airport operations annually. You must let this information discussion be the end of this quixotic quest by the businesses behind FlySalem.

Evan West, Ward 7.

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Evan West, M.A.
He/Him/His
970-980-1445
evanwest714@gmail.com

Rachael Gangelhoff

From: Rebecca Ewing <rjewing54@gmail.com>
Sent: Sunday, September 7, 2025 10:15 AM
To: CityRecorder
Subject: \$3-5million MINIMUM revenue agreement to attract commercial airline

Why are you even trying? A commercial airline out of Salem has been tried many times without success. It apparently isn't financially viable. Give back TSA screening equipment and cut the City's losses. No general funds should be used, community based fundraising isn't sustainable, and Federal funds are less dependable then ever now.

Start making good decisions, this is why I didn't vote for the levy. Look up definition of insanity, and apply it to the " choice" the city is trying to make.

Do better.
Rebecca Ewing

Sent from my iPhone

Rachael Gangelhoff

From: Suzanne Taylor <salemlawdog@yahoo.com>
Sent: Sunday, September 7, 2025 3:43 PM
To: CityRecorder
Subject: Airline Recruitment

City Council:

Please do not conduct this experiment again. Salem does not need this. What Salem could use are more law enforcement tools and Oregon, as a whole, could use high speed rail that would include the airport.

Respectfully,
Suzanne Taylor