

Category I: Current Fiscal Year Procurement Contracts

	Business Entity	Dept.	Description	Contract Amount	Fund
1	DKS Associates, Inc.	PW	<p>Architecture & Engineering and Related Services for Salem Vision Zero Plan. 2 proposals received. The City of Salem aims to develop a Transportation Safety Action Plan (TSAP) to enhance safety for all road users, including pedestrians, cyclists, and motorists. This plan will address current safety challenges and establish a framework for future transportation safety initiatives across the city. The study area encompasses the entire city, focusing on high-crash locations, vulnerable road user routes, and areas identified as having significant safety concerns.</p>	\$541,886.83	CI
2	DOWL LLC	PW	<p>Architecture & Engineering Services for OR-22 Pedestrian Overcrossing Project. 1 proposal received. The primary objective of the project is to develop a Refinement Plan (project) that will analyze the Study Area and determine a preferred location and alignment for a bicycle/pedestrian overcrossing of OR-22. The plan is expected to determine which overcrossing alignments are possible within the current existing conditions and constraints of the Study Area. The ultimate outcome of the project is to have all the required materials and key support necessary for a competitive application for final design and construction of the pedestrian bridge.</p>	\$279,424.58	CI
3	EZ Rentals & Services	ES-Facilities	Traffic Calming Materials for Pringle Parkade	\$27,225.00	CI
4	GovWorx	WVCC	Quality Assurance and Quality Improvement Program Software (Sole Source). This software will directly support the 2026 performance and readiness goals. WVCC will aim to enhance the quality of our call-handling processes, reduce new-hire ramp time, and elevate workforce readiness through more robust, data-driven insights.	\$40,800.00	CI

5	Roy Houck Construction LLC	PW	2026 Pavement Rehabilitation Project. 5 bids received. The Work under this contract includes but is not limited to, rehabilitation of existing roadways by cold plane removal of existing materials; placement of asphalt concrete pavement; curb and sidewalk removal and replacement for compliance with ADA requirements; water main replacement; signal modification; striping and signing; landscaping; and other appurtenant work. Bid Tabulation	\$3,709,018.50	CI
6	Workday, Inc.	Enterprise Services	Enterprise Resource Planning (ERP) Software and Implementation Services (Change Order No. 2) ¹	\$635,000.00	CI
7	Motorola	WVCC	P25 Compliance 800 MHz Truck Radio System Service and Maintenance, FY 25/26 (Change Order No. 1) ²	\$31,963.09	CS
8	North Santiam Paving	PW	McGilchrist Phase 2 (Change Order No. 7) ³	\$37,192.23	ECF
9	Northside Ford	ES-Fleet Services	2026 F450 Chassis Cab for Public Works. This truck will be used in a variety of programs such as sign and post replacement, durable markings, striping, yellow curb, raised reflective markings, illegal dumping, and adopt-a-street cleanup.	\$55,749.00	ERR
10	Skyline Ford	ES-Fleet Services	2026 Ford Maverick XLT for Facilities. This vehicle will be used by the HVAC technician.	\$32,134.57	ERR
11	Industrial Maintenance & Cleaning	CS	Illegal Dumping and Homeless Encampment Clean-up Service, FY 24/25 & 25/26 (Change Order No. 1) ⁴	\$60,000.00	G
12	Best Pots	CS	Portable Toilet Rental, FY 25/26 (Change Order No. 1) ⁵	\$45,000.00	LOLF
13	Cues	PW	Maintenance of Camera and Associated Equipment, FY 25/26 (Change Order No. 1) ⁶	\$51,116.42	U

255 CI = Capital Improvement Fund	\$5,233,354.91
355 CS = City Services Fund	\$31,963.09
260 ECF = Extra Capacity Facilities Fund	\$37,192.23
388 ERR = Equipment Replacement Reserve Fund	\$87,883.57
101 G = General Fund	\$60,000.00
151 LOLF = Local Option Levy Fund	\$45,000.00
310 U = Utility Fund	\$51,116.42
TOTAL, CATEGORY 1	\$5,546,510.22

END NOTES TO CHANGE ORDERS:

- 1. Change Order No. 2 adds \$635,000.** Provides for the annual renewal of the Cloud application subscription fee.
- 2. Change Order No. 1 adds \$31,963.09:** Provides for the continuation of remote security update services for more efficient and timely updates along with improved security assurance.
- 3. Change Order No. 7 adds \$37,192.23:** During trenching and excavation for the 12-inch ductile iron pipe, an unmarked water service line was struck causing work to stop so that repairs could be made. The City replaced the line and the Contractor took care of sawcutting, excavation, prep, backfill and the permanent/temporary AC patch in the area. When repairs were made, the water service was more closely aligned with the existing water line location and no longer in conflict with the new storm manhole installation location.
- 4. Change Order No. 1 adds \$60,000:** City Council approved a \$40,000 increase in the contracted services along with additional money needed on the contract.
- 5. Change Order No. 1 adds \$45,000:** Provides for more extensive use in the number of chemical toilets needed and serviced than anticipated due to increased park use.
- 6. Change Order No. 1 adds \$51,116.42:** Provides for an increase to get more licenses for systems cleaning for new unforeseen personnel joining the CCTV group needing to do GraniteNet work.

Category II: Annual Requirement Contracts

The following Category II Annual Requirement Contracts were approved administratively during the month of January 2026. The not-to-exceed contract amounts are competitively set by applying bidder's/proposer's per unit price(s) to estimated annual requirement quantities. These contracts carry no guarantee for quantity of units purchased or services performed during any annual contract period. Both the bids and the contracts themselves state that the City retains the right to not award contracts and/or change contract amounts, both dollar and quantity, based on specific Council/Budget Committee actions/decisions. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Amount	Fund
1	PacWest Machinery, Inc.	ES-Fleet Services	Service and Repair to City Owned Volvo, Etnyre, Yanmar, Broce Broom, and Tymco Public Works Equipment, FY 25/26 (Sole Source)	\$100,000.00	CS
2	Terex Utilities	ES-Fleet Services	Maintenance and Repair of Terex Equipment, FY 25/26 (Cooperative Agreement)	\$50,000.00	CS
3	Flowbird	CPD	Annual Service and Maintenance for Flowbird Parking Meters and Technology (Sole Source)	\$276,860.00 \$224,952.00	DP G
4	Ingram	Library	Books and Services through June 30, 2027, Primary Provider. 9 proposals received.	\$618,000.00	Various
5	Libraria	Library	Books and Services through June 30, 2027, Secondary Provider. 9 proposals received.	\$40,000.00	Various
6	Midwest Tape	Library	Music CD's, DVD's, and Services through June 30, 2027. 9 proposals received.	\$90,000.00	Various
7	Blackstone Audio, Inc.	Library	Audiobooks and Services through June 30, 2027. 9 proposals received.	\$60,000.00	Various

355 CS = City Services Fund	\$150,000.00
170 DP = Downtown Parking	\$276,860.00
101 G = General Fund	\$224,952.00
Various = Various	\$808,000.00
TOTAL, CATEGORY 2	\$1,459,812.00