

Category I: Current Fiscal Year Procurement Contracts

	Business Entity	Dept.	Description	Contract Amount	Fund
1	eScribe	Legal	Automated Agenda Management Solution. 8 proposals received. The desired solution should support management of other Boards, Commissions and Committees including the Planning Commission and Budget Committee. It is required that the proposed system provides an automated workflow to prepare, track, modify, and monitor the progress of individual items that populate to the agenda for a specific agenda date.	\$48,325.00	CI
2	Holt Services, Inc.	PW	Production Wells at Geren Island (Change Order No. 1) ¹	\$768,838.00	CI
3	HP Civil	PW	Bridge Strengthening Project, Safety & Livability Bond (Change Order No. 4) ²	\$27,644.70	CI
4	Willamette Construction Services, Inc.	PW	Salem Civic Center Improvements Demolition and Abatement (Change Order No. 1) ³	(\$265,849.00)	CI
5	Willamette Construction Services, Inc.	PW	Salem Civic Center Improvements Demolition and Abatement (Change Order No. 2) ⁴	\$32,752.92	CI
6	Center for Hope & Safety	CPD	Facility Upgrade of Roof. Replacement of building roof and damaged interior. (Grant Agreement)	\$245,000.00	CR
7	Ferguson	PW	1" Soft Copper Tubing, 5 quotes requested.	\$33,881.40	CS
8	AKS Engineering & Forestry LLC	PW	Macleay Road SE & Caplinger Road SE Pedestrian Improvements (Change Order No. 1) ⁵	\$32,896.00	ECF
9	Buell Recreation LLC	PW	Riverfront Park Playground Equipment Purchase (Cooperative Agreement)	\$25,400.47	ECF
10	North Santiam Paving	PW	McGilchrist St SE, Phase 2 (Change Order No. 5) ⁶	\$49,480.14	ECF
11	Otak, Inc.	PW	McGilchrist St SE Corridor Improvements - Phase 2 & 3 (Change Order No. 2) ⁷	\$228,982.10	ECF

12	Wild Rose Excavation	PW	Ewald Water Main Replacement, Phase 2. 12 bids received. The Work under this contract includes installing approximately 2,900 linear feet of new 8-inch ductile iron waterline and 700 linear feet of new 12-inch ductile iron waterline to replace the existing undersized waterlines in the project area. The project area includes Ewald Avenue S from Liberty to Tulare, Tulare Avenue S from Ewald to Charles, Kotzy Avenue S from Tulare to its termination, and Charles Avenue S from Tulare to Liberty. This work also includes installing fire hydrants, new service connections, and all necessary appurtenances for waterline installation. Additionally, the project will require associated asphalt concrete pavement, portland cement sidewalks, curbs, driveways, aggregate shoulders, and restoration of existing surfaces. Tabulation Sheet	\$1,188,581.85	ECF
13	RAIN	Police	Regional Automated Information Network (RAIN) Annual Membership Dues (Sole Source). RAIN is a consortium of law enforcement agencies, formed under ORS 190, that have agreed to share police record information in a manner which allows member agencies to search a single centralized data source, called CopLink, containing selected data elements from each of the participating agencies police records systems.	\$34,270.67	G
14	San Diego Police Equipment Co., Inc.	Police	Ammunition (Cooperative Agreement)	\$46,155.42	G
15	American Barricade Co	PW	Type II Portable Barriers, 3 quotes requested.	\$38,512.50	U
16	Peterson Power Systems	PW	Maintenance of Cogeneration System Caterpillar Engine and Generator, FY 25/26 (Change Order No. 1) ⁸	\$91,710.00	U
17	Schneider Electric	PW	River Road Wet Treatment Facility Distributed Control System, Operating System, and Work Station Upgrade (Sole Source)	\$58,127.15	U
18	SpryPoint Services	PW	Utility Billing, Mobile Field Work Solution, and Backflow, Annual Renewal	\$320,196.10	U

19	SWS Equipment Inc.	ES-Fleet Services	900-ECO 9 yard Truck Mounted Combination Sewer Cleaner (Change Order No. 1) ⁹	\$34,984.82	U
20	Emery & Sons Construction	PW	General Contractor of Record, FY 25/26 (Change Order No. 1) ¹⁰	\$2,000,000.00	Various

255 CI = Capital Improvement Fund	\$611,711.62
165 CR = Community Renewal	\$245,000.00
355 CS = City Services Fund	\$33,881.40
260 ECF = Extra Capacity Facilities Fund	\$1,525,340.56
101 G = General Fund	\$80,426.09
310 U = Utility Fund	\$543,530.57
Various = Various	\$2,000,000.00
TOTAL, CATEGORY 1	\$5,039,890.24

END NOTES TO CHANGE ORDERS:

- 1. Change Order No. 1 adds \$768,838:** Provides for the addition and construction of two (2) additional wells.
- 2. Change Order No. 4 adds \$27,644.70:** Provides for additional stirrups, labor, and materials for the Liberty Street Bridge.
- 3. Change Order No. 1 deducts \$265,849:** The City is redirecting a portion of the work to the Design Build contractor, Howard S. Wright's sub-contractor due to cost savings and overall efficiencies.
- 4. Change Order No. 2 adds \$32,752.92:** Since bidding, additional design was completed which added the approved permit set resulting in changes to the demolition and abatement work.
- 5. Change Order No. 1 adds \$32,896:** Provides for additional, required consultant services, resulting from the scope of work revisions to the original Safe Routes to School (SRTS) contract agreement with ODOT. In addition, this adjustment will also cover all consultant costs associated with the relocation of the pedestrian crossing and refuge island by the City Traffic Engineering staff.
- 6. Change Order No. 5 adds \$49,480.14:** Provides for waterline installation revisions, utility conflicts, new fire service revision, property owner sign removal for signal installation, manhole replacement change, and storm lateral conflict with existing gas line.
- 7. Change Order No. 2 adds \$228,982.10:** Provides for design, permit, and inspect a replacement structure for the Clark Creek Culvert. The services include structural design, environmental permitting, surveying, and archaeological review.
- 8. Change Order No. 1 adds \$91,710:** The caterpillar engine at the Willow Lake COGEN facility is nearly due for the 30,000 hour overhaul. The scope of this work is recommended by the original equipment manufacturer and is quite extensive. The original PO amount was a rough estimate for FY 25/26 scheduled work and did not account for cost increases and tariffs.
- 9. Change Order No. 1 adds \$34,984.82:** The price of the equipment and freight increased.
- 10. Change Order No. 1 adds \$2,000,000:** Provides for emergency and planned projects. These projects include work associated with the Detroit Water Supply Mitigation program and the West Salem Forcemain Evaluation.

Category II: Annual Requirement Contracts

The following Category II Annual Requirement Contracts were approved administratively during the month of October 2025. The not-to-exceed contract amounts are competitively set by applying bidder's/proposer's per unit price(s) to estimated annual requirement quantities. These contracts carry no guarantee for quantity of units purchased or services performed during any annual contract period. Both the bids and the contracts themselves state that the City retains the right to not award contracts and/or change contract amounts, both dollar and quantity, based on specific Council/Budget Committee actions/decisions. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Amount	Fund
1	Perseverance Strategies, Inc.	City Manager's Office	2026 Government Relations Services	\$90,000.00	G
2	SEDCOR	UD	Economic Development Services, FY 25/26	\$210,000.00	G
3	OSISoft LLC	PW	PI Software Program, FY 25/26. Real time critical data and infrastructure software for Operations.	\$55,035.20	U
4	Safe Software	Enterprise Services	SafeME Software Renewal, FY 25/26. Helps modernize workflows, streamline data pipelines, assist automation, and replaces legacy programming scripts. (Sole Source)	\$35,000.00	U
5	Ingram	Library	Books, FY 25/26. 3 quotes received.	\$50,000.00	Various

101 G = General Fund	\$300,000.00
310 U = Utility Fund	\$90,035.20
Various = Various	\$50,000.00
TOTAL, CATEGORY 2	\$440,035.20

Category III: Consultant of Record (COR) Contracts

The following Category III Consultant of Record (COR) Contracts were approved administratively during the month of October 2025. These Consultants have been selected through a competitive Request for Proposal (RFP) process. The not-to-exceed contract amounts awarded represent the annual limit for the sum of all assignments that may be performed under each Consultant's contract, and are not budget amounts. The not-to-exceed COR contract amounts represent an annual work limit authorized by the City's Public Contracting Rules and, in each instance, these work level limits are specifically reviewed and approved by the City Manager or City Manager designee and the Contracts and Procurement Manager. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Amount
1	BBG Real Estate Services	PW	Review Appraisal Services, FY 25/26	\$350,000.00
2	Epic Land Solutions	PW	Agriculture Appraisal Services, FY 25/26	\$350,000.00
3	Epic Land Solutions	PW	Residential Appraisal Services, FY 25/26	\$350,000.00
4	Epic Land Solutions	PW	Review Appraisal Services, FY 25/26	\$350,000.00
5	Powell Banz Valuation	PW	Agriculture Appraisal Services, FY 25/26	\$350,000.00
6	Powell Banz Valuation	PW	Residential Appraisal Services, FY 25/26	\$350,000.00
7	Powell Banz Valuation	PW	Review Appraisal Services, FY 25/26	\$350,000.00
8	William E. Adams, MAI	PW	Agriculture Appraisal Services, FY 25/26	\$350,000.00
9	William E. Adams, MAI	PW	Residential Appraisal Services, FY 25/26	\$350,000.00
10	William E. Adams, MAI	PW	Review Appraisal Services, FY 25/26	\$350,000.00