

Category I: Current Fiscal Year Procurement Contracts

	Business Entity	Dept.	Description	Contract Amount	Fund
1	Emery & Sons Construction Group	PW	Athletic Courts Improvements. 4 bids received. The work under this contract includes park athletic court improvements, asphalt paving, concrete flatwork and curbs, fence install, striping, acrylic placement, court lighting, landscaping, and other appurtenant work.	\$1,451,266.25	CI
2	Howard S. Wright	PW	Civic Center Seismic Improvements (Change Order No. 2) ¹	\$76,592.00	CI
3	Turney Excavating, Inc.	PW	Mountain View Dr. Storm Improvements (Change Order No. 4) ²	\$67,108.72	CI
4	Westech Engineering	PW	Ferry Street Sewer Pump Station (Change Order No. 1) ³	\$25,648.95	CI
5	Fitzpatrick Painting	ES-Facilities Services	Chemeketa Parkade Exterior Paint (Change Order No. 1) ⁴	\$32,190.00	CI
6	R&R General Contractor's Inc.	PW	Liberty Rd S at Davis Rd S Intersection Improvements. 9 bids received. The Work under this contract includes a traffic signal, fiber optic interconnect, rectangular rapid flashing beacon, ADA ramps with truncated domes, striping, and other associated work.	\$262,000.00 \$512,900.00	CI ECF
7	Consolidated Supply Co.	PW	1 inch Soft Copper Tube / PVC. 5 bids received.	\$31,089.24	CS
8	Gelco Construction Co.	PW	Macleay Road SE and Caplinger Road SE Pedestrian Improvements. 9 bids received. The Work under this contract includes widening Caplinger Rd SE, along the south side; to construct approximately 800 linear feet of new sidewalk, planter strip, ADA complaint curb ramps at Macleay Rd. and stormwater system improvements. The scope also includes a pedestrian crossing on Macleay Road with a pedestrian refuge island and street illumination upgrades near the new crossing.	\$691,636.05	ECF

9	North Santiam Paving	PW	McGilchrist St SE: 12th St SE to 25th St SE. 7 bids received. This project will include approximately 1,600 feet of full street reconstruction and associated tapers on McGilchrist Street SE and approximately 800 feet of full street reconstruction and associated tapers on 25th Street SE. The project includes reconstruction of the existing signal at the intersection of McGilchrist Street SE and 25th Street SE, bike and pedestrian facilities, street lighting, stormwater improvements, waterline upgrades, and other appurtenant work.	\$6,549,105.20	ECF
10	Paul Brothers, Inc.	PW	Design Build Services for the Salem Geer Skatepark Project (Change Order No. 2) ⁵	\$3,739,741.56	ECF
11	Bound Tree Medical	Fire	First Aid, Emergency, and Athletic Supplies, FY 24/25 (Change Order No. 2) ⁶	\$48,400.00 \$39,000.00	ERR ES
12	Syringa Boutique	Fire	Carhartt Storm Defender Jackets, FY 24/25 (Change Order No. 1) ⁷	\$6,000.00 \$20,000.00	ES G
13	ConvergeOne	Enterprise Services	PureStorage Storage Area Network (SAN) Expansion and Maintenance (Cooperative Agreement)	\$107,944.20	G
14	McLean & Company	Enterprise Services	Human Resources Research and Advisory Services. This is for Human Resource's membership bundle, remote workshops, and management fundamentals courses. (Sole Source)	\$133,160.40	G
15	APSCO, Inc.	PW	Wecmo Model E Pump Original Equipment Manufacturer Replacement Parts (Sole Source). These pumps are used at Willow Lake to circulate digested sludge through heat exchangers located at the North and South Digester Complex.	\$33,174.27	U
16	Tyler Technologies	Enterprise Services	Computer Aided Dispatch / Mobile Dispatch System (Change Order No. 11) ⁸	\$260,000.00	WVCC

255 CI = Capital Improvement Fund	\$1,914,805.92
355 CS = City Services Fund	\$31,089.24
260 ECF = Extra Capacity Facilities Fund	\$11,493,382.81
388 ERR = Equipment Replacement Reserve Fund	\$48,400.00
320 ES = Emergency Services	\$45,000.00
101 G = General Fund	\$261,104.60
310 U = Utility Fund	\$33,174.27
330 WVCC = Willamette Valley Communications Center	\$260,000.00
TOTAL, CATEGORY 1	\$14,086,956.84

END NOTES TO CHANGE ORDERS:

- 1. Change Order No. 2 adds \$76,592:** Provides for the fire sprinkler design and preconstruction and the envelope consultant to provide assistance and peer review on all exterior and waterproofing designs.
- 2. Change Order No. 4 adds \$67,108.72:** Provides for the discovery of impacted soils that contain low levels of diesel and gasoline; unknown heating oil tank; and time extension.
- 3. Change Order No. 1 adds \$25,648.95:** Provides for the specially equipped drill rig configured for (and a crew trained for) night-time work and adjustment for soils and groundwater testing services.
- 4. Change Order No. 1 adds \$32,190:** Provides for the painting of the SE portion of the structure due to conflicts with tenants. This additional cost is to re-mobilize, re-prep the surface, re-rent equipment, and complete the project.
- 5. Change Order No. 2 adds \$3,739,741.56:** Provides for the establishment of the Guaranteed Maximum Price through reconciliation of the amounts associated with Phase 1 and 2 of the project and authority to the design/build contractor to proceed with Phase 3 and 4 tasks and deliverables through construction, project closeout, and warranty phase. Phase 1 will generally consist of program validation and schematic design. Phase 2 will consist of providing detailed design and production of construction documents. Phase 3 will primarily consist of construction of the improvements. Phase 4 is a 1-year warranty period following construction.
- 6. Change Order No. 2 adds \$87,400:** Provides for additional EMS medical supplies and small equipment increase due to EMS transport through Salem Fire Dept.
- 7. Change Order No. 1 adds \$26,000:** Underestimated usage for this fiscal year.

Category II: Annual Requirement Contracts

The following Category II Annual Requirement Contracts were approved administratively during the month of April 2025. The not-to-exceed contract amounts are competitively set by applying bidder's/proposer's per unit price(s) to estimated annual requirement quantities. These contracts carry no guarantee for quantity of units purchased or services performed during any annual contract period. Both the bids and the contracts themselves state that the City retains the right to not award contracts and/or change contract amounts, both dollar and quantity, based on specific Council/Budget Committee actions/decisions. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Amount	Fund
1	Brix Paving	PW	Speed Bumps, Primary Provider, FY 25/26	\$48,000.00	CI
2	Design Sound Northwest	Enterprise Services	Design Build Services for Audio Visual Design, Install, and Maintenance Solutions, FY 25/26	\$500,000.00	CI
3	Roy Houck Construction	PW	Speed Bumps, Alternate Provider, FY 25/26	\$45,000.00	CI
4	Assetworks, Inc.	ES-Fleet Services	Fleet Services Management Software Maintenance, FY 25/26	\$125,000.00	CS
5	Core & Main	PW	Meter Stops, FY 25/26	\$50,000.00	CS
6	HD Fowler	PW	Cast Iron / Ductile Iron Fittings, FY 25/26	\$30,000.00	CS
7	HD Fowler	PW	Corporation Stops, FY 25/26	\$30,000.00	CS
8	HD Fowler	PW	Meter Setters, FY 25/26	\$60,000.00	CS
9	Hughes Fire Equipment	ES-Fleet Services	Hughes Fire Equipment Services and Repairs, FY 25/26	\$50,000.00	CS
10	Motorola Solutions Inc.	WVCC	P25 Compliant 800 MHz Trunked Radio System - Subscriber Equipment and Maintenance Service Plan, FY 25/26	\$418,627.00	CS
11	Traffic Safety Supply	PW	V-Loc Anchor System through June 30, 2026 (Sole Source)	\$25,000.00	CS
12	WCP Solutions	ES-Facilities	Paper and Envelopes, FY 25/26	\$25,000.00	CS
13	Work Unlimited Inc	CPD	Downtown Cleaning Services, FY 25/26	\$77,641.80	DP
14	ESO Solutions, Inc.	Fire	Electronic Charting Software, FY 25/26 (Sole Source)	\$66,000.00	ES
15	Life-Assist	Fire	Medical Supplies through June 30, 2026 (Cooperative Agreement)	\$50,000.00	ES

16	CDW Government, Inc.	Enterprise Services	Desktops, Notebooks, Servers, Software, Peripherals, and Services, FY 25/26 (Cooperative Agreement)	\$400,000.00	G
17	CJ Hansen	ES-Facilities	HVAC Contractor of Record, Primary Contractor, FY 25/26	\$150,000.00	G
18	Comcast Business	Enterprise Services	Fiber Optic Network Services, FY 25/26 (Cooperative Agreement)	\$135,000.00	G
19	ConvergeOne	Enterprise Services	Cisco Systems, Telecommunications and Networking Services, FY 25/26 (Cooperative Agreement)	\$535,000.00	G
20	Corey & Stewart	Fire	Pre-Employment Psychological Screening, FY 25/26	\$25,000.00	G
21	Dell Marketing LP	Enterprise Services	Software Purchases, Software Licensing and Services, Software Maintenance, FY 25/26 (Cooperative Agreement)	\$400,000.00	G
22	Express Power Wash	ES-Facilities	Window Washing / Pressure Washing, Contractor of Record, Alternate Contractor, FY 25/26	\$49,000.00	G
23	Jimco Electrical Contracting, Inc.	Enterprise Services	Interior and Exterior Cabling Services, FY 25/26	\$40,000.00	G
24	Life Scan Wellness Centers	Fire	Life Scan Wellness Program for Public Safety, FY 25/26 (Sole Source)	\$128,000.00	G
25	Manchester Unlimited dba A-Z Exterior Services	ES-Facilities	Window Washing / Pressure Washing, Contractor of Record, Primary Contractor, FY 25/26	\$225,000.00	G
26	Pavion Corp.	Enterprise Services	Design & Installation of Access Controls, Video Monitoring, and Security Systems, FY 25/26	\$300,000.00	G
27	Redflex Traffic Systems, Inc. c/o Verra Mobility	Police	Digital Photo Enforcement Systems, FY 25/26	\$583,200.00	G
28	Robin Chitwood	Fire	Pre-Employment Background Investigations, FY 25/26	\$25,000.00	G
29	Salem Fire Alarm	ES-Facilities	Fire Alarm Testing, Service, Repair, and Modifications, FY 25/26	\$40,000.00	G
30	Tiberius Solutions, LLC	CPD	Urban Renewal Analysis Policy, FY 25/26	\$500,000.00	G
31	WT Cox Information Services	Library	Periodicals Subscriptions, FY 25/26	\$25,000.00	G
32	Brix Paving	PW	Roadway Milling / Inlay, Alternate Provider, FY 25/26	\$45,000.00	PW
33	Roy Houck Construction	PW	Roadway Milling / Inlay, Primary Provider, FY 25/26	\$120,000.00	PW
34	SWARCO McCain Inc.	PW	Various Signal Equipment, FY 25/26	\$30,000.00	PW

35	CorVel Enterprise Comp, Inc.	Enterprise Services	Third Party Claims Administrator for Workers' Compensation, FY 25/26	\$116,000.00	SIR
36	Eugene Welders Supply Co.	PW	Liquid Oxygen Supply and Maintenance Services, FY 25/26	\$56,000.00	U
37	Garten Services, Inc.	PW	Grounds Maintenance for Green Stormwater Facilities, FY 25/26	\$150,000.00	U
38	Garten Services, Inc.	PW	Janitorial Services for Willow Lake, FY 25/26	\$61,000.00	U
39	Gold Standard Diagnostics Horsham, LLC	PW	Elisa Testing Kits and Consumables, FY 25/26	\$100,000.00	U
40	North Santiam Paving Co.	PW	Roadway Trench Repair, Primary Provider, FY 25/26	\$138,000.00	U
41	Pacific Sewer Maintenance	PW	Root Treatment of Sewer Lines, FY 25/26	\$250,000.00	U
42	Republic Services, Inc.	PW	Landfill for Disposal of Waste Processing Facility Debris, FY 25/26	\$219,440.00	U
43	S-2 Contractors	PW	Roadway Trench Repair, Alternate Provider, FY 25/26	\$45,000.00	U
44	Solenis, LLC	PW	Dewatering, Thickening and Flocculating Polymer, Alternate Provider, FY 25/26	\$575,000.00	U
45	Emery & Sons Construction Group LLC	PW	General Contractor of Record, Alternate Provider, FY 25/26	\$1,000,000.00	Various
46	Pavion Corp.	Enterprise Services	Security System Maintenance Services, FY 25/26	\$65,000.00	Various
47	Propio LS, LCC	City Manager's Office	Telephone Language Interpretation Service Assistance, FY 25/26	\$39,000.00	Various
48	Roy Houck Construction	PW	Asphaltic Concrete, FY 25/26	\$940,000.00	Various

255 CI = Capital Improvement Fund	\$593,000.00
355 CS = City Services Fund	\$813,627.00
170 DP = Downtown Parking	\$77,641.80
320 ES = Emergency Services	\$116,000.00
101 G = General Fund	\$3,560,200.00
155 PW = Public Works Fund	\$195,000.00
366 SIR = Self Insurance Risk Fund	\$116,000.00
310 U = Utility Fund	\$1,594,440.00
Various = Various	\$2,044,000.00
TOTAL, CATEGORY 2	\$9,109,908.80

Category III: Consultant of Record (COR) Contracts

The following Category III Consultant of Record (COR) Contracts were approved administratively during the month of April 2025. These Consultants have been selected through a competitive Request for Proposal (RFP) process. The not-to-exceed contract amounts awarded represent the annual limit for the sum of all assignments that may be performed under each Consultant's contract, and are not budget amounts. The not-to-exceed COR contract amounts represent an annual work limit authorized by the City's Public Contracting Rules and, in each instance, these work level limits are specifically reviewed and approved by the City Manager or City Manager designee and the Contracts and Procurement Manager. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Amount
1	ECONorthwest	CPD	Economic Development and Financial Analysis, FY 25/26	\$500,000.00
2	HDR Engineering, Inc.	PW	Environmental Permit Services, FY 25/26	\$750,000.00
3	HDR Engineering, Inc.	PW	General Civil Engineering Services, FY 25/26	\$2,000,000.00
4	HDR Engineering, Inc.	PW	Structural Engineering, FY 25/26	\$750,000.00
5	HDR Engineering, Inc.	PW	Wastewater Collection Engineering and Pipeline Technical Services, FY 25/26	\$750,000.00
6	HDR Engineering, Inc.	PW	Watershed Planning / Hydrological Services, FY 25/26	\$750,000.00
7	Lango Hansen Landscape Architects, P.C.	PW	Landscape Architecture Services, FY 25/26	\$1,500,000.00
8	LEI Engineering & Surveying of Oregon LLC	PW	Surveying Services, FY 25/26	\$1,000,000.00
9	Portland State University	PW	Public Participation / Involvement and Relations Services, FY 25/26	\$750,000.00
10	RS & H, Inc.	PW	Bridge Engineering, FY 25/26	\$1,500,000.00