

**EXHIBIT A**

<p><b>SALEM MUNICIPAL AIRPORT RATES AND FEES</b>  <b>Effective July 1, 2016</b></p>
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<b>Section 1</b>	<b>Ground Lease Fees*</b>
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Map Area	Description	Current Fee	Proposed Rate
1	South Hangar Area (Old & New Area)	\$.25 per sq.ft./year.	\$.34 per sq.ft./year.
2	25 <sup>th</sup> Street Hangar Area	\$.33 per sq.ft./year.	\$.34 per sq.ft./year.
3	North Hangar Area	\$.26 per sq.ft./year.	\$.34 per sq.ft./year.
4	Corporate Hangar Area	\$.26 per sq.ft./year.	\$.34 per sq.ft./year.
5	South Corporate/Industrial Area	\$.34 per sq.ft./year.	No Change
6	Industrial Area	\$.34 per sq.ft./year.	No Change

\*Ground Lease Rates apply to new leases, and holdover leases on a month-to-month tenancy. Rates for existing leases are subject to adjustment pursuant to the terms of the individual lease and may differ from the rates expressed herein. City Council may, at its discretion, authorize a different rate through approval of a specific lease.

<b>Section 2</b>	<b>Lease Administration Fees</b>
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	Current Fee	Proposed Fee
Administrative Fee for Lease Assignment or Sublease	\$500.00 per Assignment or Sublease	None
Application Fee for new leases	\$500.00 per application, credited against rent	No Change
Appraisal Appeal Fee	None	\$250.00

<b>Section 3</b>	<b>Fuel Flowage Fees</b>
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	Current Fee	Proposed Fee
Fuel Flowage Fee (All Types)	\$.06 per gallon	\$.08 per gallon

<b>Section 4</b>	<b>Site Development Fees</b>
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	Current Fee	Proposed Fee
Site Development Fee	Equivalent to one year's rent.	No Change

**Section 5 Commercial Terminal Vehicle Parking Fees**

	Current Fee	Proposed Fee
Airport Customer Parking	First 2 hours free; \$3.00 per day per 24 hour period	\$5.00 per day per 24 hour period
Reserved Parking	None	\$15 per space/month

**Section 6 Aircraft Tie Down Fees**

	Current Fee	Proposed Fee
Light < 6,000 lbs.	\$4.00 per day or \$30.00 per month	\$5.00 per day or \$35.00 per month
Medium > 6,000 < 12,500 lbs.	\$6.00 per day or \$40.00 per month	\$8.00 per day or \$60.00 per month
Large > 12,500 lbs.	\$9.00 per day or \$50.00 per month	\$10.00 per day or \$80.00 per month

**Section 7 Landing Fees\***

	Current Fee	Proposed Fee
1,000 lbs Max Gross Landing Weight (mglw)	\$.80 per 1,000 lbs Max Gross Landing Weight (mglw)	\$1.00 per 1,000 lbs Max Gross Landing Weight (mglw)
1,000 lbs. Max Gross Landing Weight (mglw) over published runway weight bearing capacity	\$1.20 per 1,000 lbs. Max Gross Landing Weight (mglw) over published runway weight bearing capacity (Airport Facility Directory - Airport Layout Plan).	\$1.50 per 1,000 lbs. Max Gross Landing Weight (mglw) over published runway weight bearing capacity (Airport Facility Directory - Airport Layout Plan).

\*By approval of a specific agreement, City Council may amend or waive landing fees for a specified user for a specified period of time, not to exceed two years. Additionally, City Council may, at its discretion, amend or waive any Airport fees through City Council approval of a specific agreement.

**Section 8 Terminal Use Fees**

	Current Fee	Proposed Fee
Exclusive-Use Space Rent	None	\$1.50 per sq.ft/month
Common Use Terminal Fee	None	\$1.00 per enplaned Passenger



**Section 9 Commerical Ramp Use Fees**

	<b>Current Fee</b>	<b>Proposed Fee</b>
Aircraft R.O.N.	None	\$150.00
Other Use	None	\$50.00/hour or \$250.00/day*

\* Day is defined as 8:00 a.m.-4:00 p.m. or other 8-hour period as approved.

**Section 10 Rental Car Fees**

	<b>Current Fee</b>	<b>Proposed Fee</b>
Vehicle Parking Spaces	Car: \$10.00/month Truck: \$15.00/month	No Change
Commission	4% of Gross Revenue	5% of Gross Revenue

**Section 11 Special Event Fees**

	<b>Current Fee</b>	<b>Proposed Fee</b>
Special Event Application and Processing Fee	None	\$500.00
Gate Proceeds*	None	10% of Gross Revenue
Vendor Proceeds*	None	10% of Gross Revenue

\* Not applicable for free admission or for non-profit events as approved by the Airport Manager.