

Category I: Current Fiscal Year Procurement Contracts

	Business Entity	Dept.	Description	Contract Amount	Fund
1	Blackline, Inc.	PW	2025 Slurry Seal. The work under this contract includes preparation and application of slurry seal on asphalt pavement surfaces, throughout the City of Salem.	\$291,490.00	CI
2	Emery & Sons Construction Group LLC	PW	Shelton Ditch Improvements. 3 bids received. The Work under this contract includes the repair of water-incised embankment areas on Shelton Ditch between Ford Street SE and 25th Street SE. Work to prevent additional erosion and incising to provide the needed embankment protection includes: creek access work, repairing embankment areas, regrading slopes, installing rip-rap and root wads, and planting activities. The project also includes work area isolation dams, stream channeling, and crane mat stream channeling, and crane mat streambed protection. The designated in-water work window for Shelton Ditch is July 1 through October 31st.	\$1,018,720.42	CI
3	Fitzpatrick Painting	ES-Facilities	Liberty Parkade Exterior Painting (Change Orders, 1, 2, & 3) ¹	\$30,580.00	CI
4	GT Landscape Solutions	PW	Livingston and Morningside Parks Playground Replacement. 2 bids received. The work under this contract includes replacing the existing playground with new play structures and equipment, concrete pathways, concrete curbs, storm drainage, irrigation system, landscaping, installation of City provided park furnishings, and other appurtenant work.	\$430,024.09	CI
5	Hughes Fire Equipment Inc.	Fire	Enforcer Pumpers (Sixteen (16) Total) (Change Order No. 1) ²	\$70,924.32	CI

6	Lile International Companies	PW	Salem Civic Center Office and Equipment Relocation. 2 bids received. The Work under this Contract includes the movement of furniture, equipment, and office items from the Salem Civic Center Building into temporary work locations at the Parkway Building located at 440 Church Stree SE and the Broadway Building at 2850 Broadway St NE	\$32,245.50	CI
7	M & S General Contractors	ES-Facilities	Deepwood House and Carriage House Exterior Paint. 5 bids received.	\$25,311.37	CI
8	Mainline Systems, Inc.	Enterprise Services	Cobalt Iron Software Annual Renewal and Storage Expansion (Sole Source)	\$181,978.06	CI
9	Pacific WRO	PW	Salem Public Works Operations Building Furniture and Equipment: Herman Miller (Change Order No. 10) ³	\$30,935.62	CI
10	Robert N. Magid & the Modish Corporation	Finance	Office Lease at Broadway Location for City Staff, 18 months (Lease Agreement)	\$660,771.60	CI
11	Roy Houck Construction LLC	PW	2024 Pavement Rehabilitation Project (Change Order No. 3) ⁴	\$49,999.90	CI
12	SAIF	Finance	Office Lease at SAIF for City Staff, 18 months (Lease Agreement)	\$540,000.00	CI
13	Micronesia Islander Community	CPD	Construction of Multi-Family Affordable Housing Project (Grant Agreement)	\$600,000.00	CR
14	Day Wireless Systems, Inc.	ES-Fleet Services	Vehicle Upfit Services, FY 24/25 (Change Order No. 2) ⁵	\$193,000.00	CS
15	Ferguson Enterprises, Inc.	PW	Water Meter Boxes, FY 24/25 (Change Order No. 1) ⁶	\$25,000.00	CS
16	Ferguson Enterprises, Inc.	PW	Water Meter Boxes, FY 24/25 (Change Order No. 2) ⁷	\$50,000.00	CS
17	Apple, Inc.	Enterprise Services	Apple 13" iPad Pro + Cellular for Fire Dept. For deployed ambulance and engines to replace the current tablets for EMS.	\$69,950.00	ERR
18	Cedar Mill Construction	CPD	Parking Sign Install. Install 839 each parking signage, 540 each "Downtown" area parking signs and 299 each "Outside Downtown" area parking signs.	\$28,134.76	ERR
19	ConvergeOne, Inc.	Enterprise Services	Cisco Systems - Telecommunications and Networking Services, FY 24/25 (Change Order No.1) ⁸	\$100,000.00	G
20	Overhead Door Company of Salem	ES-Facilities	Overhead Door, Contractor of Record, FY 24/25 (Change Order No. 2) ⁹	\$25,000.00	G

21	DataWorks Plus	Police	DataWorks Plus LiveScan Machine (Sole Source) This machine is used for fingerprinting, and mugshots.	\$26,093.85	POI
22	Northwest Natural Gas Co.	Citywide	Natural Gas, FY 24/25 (Change Order No. 1) ¹⁰	\$25,000.00	Various
23	Oregon DEQ	All City	DEQ Services, FY 24/25 (Change Order No. 2) ¹¹	\$25,000.00	Various
24	Riverbend Materials	PW	Rock Products, FY 24/25 (Change Order No. 1) ¹²	\$31,000.00	Various
25	Salem Electric	All City	Electricity, FY 24/25 (Change Order No. 1 and 2) ¹³	\$75,000.00	Various

255 CI = Capital Improvement Fund	\$3,362,980.88
165 CR = Community Renewal	\$600,000.00
355 CS = City Services Fund	\$268,000.00
388 ERR = Equipment Replacement Reserve Fund	\$98,084.76
101 G = General Fund	\$125,000.00
470 POI = Police - Other Income	\$26,093.85
Various = Various	\$156,000.00
TOTAL, CATEGORY 1	\$4,636,159.49

END NOTES TO CHANGE ORDERS:

- 1. Change Order Nos. 1, 2, and 3 adds \$30,580:** Provides for updating rates/pricing for 2025 work, adding in the galvanized perforated guard rails on the SE corner of the parkade, and adding in the galvanized perforated guard rails on the NE corner of the parkade.
- 2. Change Order No. 2 adds \$70,924.32:** Provides for the upfitting of Enforcer Pumps.
- 3. Change Order No. 10 adds \$30,935.62:** Provides for four (4) workstations and eight (8) task chairs to Public Works Operations for Civic Center move.
- 4. Change Order No. 3 adds \$49,999.90:** Provides for installation of the catch basin to eliminate the ponding in the roadway, plug, and abandon the section of existing storm pipe with the missing section, and reroute the storm line to a new outfall on the creek bank. This change order also compensates the contractor for additional costs associated with deeper excavation to avoid utility conflicts (rental of a vac truck).
- 5. Change Order No. 2 adds \$193,000:** Underestimated annual usage for fiscal year 2024-25.
- 6. Change Order No. 1 adds \$25,000:** Provides for price increases, increased inventory due to long lead times, and increased usage.
- 7. Change Order No. 2 adds \$50,000:** Provides for the need to double on-hand stock levels to accommodate varying and unpredictable lead times. Additionally, there has been an increased demand due to the installation of new services and the ongoing Silverton Rd project, which is expected to require 50-75 boxes and components for both new and existing services.
- 8. Change Order No. 1 adds \$100,000:** Provides for additional funds to allow for the approved maintenance/hardware replacement purchases.
- 9. Change Order No. 2 adds \$25,000:** Underestimated annual usage for fiscal year 2024-25.
- 10. Change Order No. 1 adds \$25,000:** Underestimated annual usage for fiscal year 2024-25.
- 11. Change Order No. 2 adds \$25,000:** Underestimated annual usage for fiscal year 2024-25.
- 12. Change Order No. 1 adds \$31,000:** Provides for increase in cost and closing of the Fowler dumpsite.
- 13. Change Orders No. 1 and 2 adds \$75,000:** Underestimated annual usage for fiscal year 2024-25.

Category II: Annual Requirement Contracts

The following Category II Annual Requirement Contracts were approved administratively during the month of May 2025. The not-to-exceed contract amounts are competitively set by applying bidder's/proposer's per unit price(s) to estimated annual requirement quantities. These contracts carry no guarantee for quantity of units purchased or services performed during any annual contract period. Both the bids and the contracts themselves state that the City retains the right to not award contracts and/or change contract amounts, both dollar and quantity, based on specific Council/Budget Committee actions/decisions. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Amount	Fund
1	Consolidated Supply Co.	PW	Fire Hydrants, FY 25/26	\$65,000.00	CS
2	Salem Auto Body & Paint	ES-Fleet Services	Vehicle Body Repair and Painting, FY 25/26	\$60,000.00	CS
3	Rampart 51, LLC	Fire	Supervising Physician Services for Fire Emergency Medical Services, FY 25/26. 3 proposals received.	\$260,000.00	ES
4	DPI Security, Inc.	Court	Security Services, FY 25/26	\$58,000.00	G
5	Greystone Tactical	Police	Tactical Gear, FY 25/26	\$240,000.00	G
6	Highway Fuel Company	CS	IPEMA Certified Wood Fiber Fall Material through June 30, 2026	\$75,000.00	G
7	Industrial Maintenance and Cleaning	CS	Illegal Dumping and Homeless Encampment Clean-up Services through June 30, 2026. 11 proposals received.	\$70,000.00	G
8	Kone, Inc.	ES-Facilities Services	Elevator Maintenance and Repair Services, FY 25/26 (Cooperative Agreement)	\$75,000.00	G
9	Sparkle & Clean Janitorial	ES-Facilities Services	Janitorial Cleaning and Biohazardous Cleanup of Parkades, FY 25/26	\$100,000.00	G
10	Willamette Vocational Resource Community	Fire	Landscaping Services, FY 25/26	\$46,350.00	G
11	Brown Contracting, Inc.	PW	Concrete Trench Patching & Rehabilitation, FY 25/26. 4 Bids received.	\$665,000.00	PW
12	Siegmund Excavation and Construction	PW	Fully Fractured Rock Products, Primary Provider, FY 25/26. 3 bids received.	\$40,000.00	PW
13	SWARCO McCain	PW	Transparency Central Software Services, FY 25/26	\$35,000.00	PW
14	US Home Solutions	PW	Fully Fractured Rock Products, Alternate Provider, FY 25/26. 3 bids received.	\$40,000.00	PW

15	Wilsonville Concrete Products	PW	Transit Mix Concrete, FY 25/26	\$210,000.00	PW
16	Occupational Safety, Health & Wellness, LLC	Enterprise Services	After Hours Exposure Services and Bloodborne Pathogen Training Services, FY 25/26 (Sole Source)	\$49,000.00	SIR
17	North Coast Electric Company	PW	Street Light Poles, FY 25/26	\$60,000.00	SL
18	Knife River Corporation Northwest	PW	Rock Products: Plant Site, Delivery, Hauling and Spoils Disposal, FY 25/26	\$70,000.00	U
19	North Coast Electric Company	PW	Electrical Supplies and Components, through June 30, 2026. (Cooperative Agreement)	\$50,000.00	U
20	O'Malley Brothers Corporation	PW	Debris Hauling, FY 25/26. 7 bids received.	\$38,800.00	U
21	Republic Services, Inc.	PW	Landfill for Disposal of Waste Processing Facility Debris, FY 25/26	\$219,440.00	U
22	Granite Telecommunications, LLC	Enterprise Services	United Telecommunications As a Service, FY 25/26 (Cooperative Agreement)	\$105,000.00	Various
23	Knife River Corporation Northwest	PW	Asphaltic Concrete, FY 25/26	\$940,000.00	Various

355 CS = City Services Fund	\$125,000.00
320 ES = Emergency Services	\$260,000.00
101 G = General Fund	\$664,350.00
155 PW = Public Works Fund	\$990,000.00
366 SIR = Self Insurance Risk Fund	\$49,000.00
156 SL = Streetlights	\$60,000.00
310 U = Utility Fund	\$378,240.00
Various = Various	\$1,045,000.00
TOTAL, CATEGORY 2	\$3,571,590.00

Category III: Consultant of Record (COR) Contracts

The following Category III Consultant of Record (COR) Contracts were approved administratively during the month of May 2025. These Consultants have been selected through a competitive Request for Proposal (RFP) process. The not-to-exceed contract amounts awarded represent the annual limit for the sum of all assignments that may be performed under each Consultant's contract, and are not budget amounts. The not-to-exceed COR contract amounts represent an annual work limit authorized by the City's Public Contracting Rules and, in each instance, these work level limits are specifically reviewed and approved by the City Manager or City Manager designee and the Contracts and Procurement Manager. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Amount
1	Geotechnical Resources, Inc.	PW	Geotechnical / Environmental Services, FY 25/26	\$750,000.00
2	Geotechnical Resources, Inc.	PW	Pavement Analysis and Design, FY 25/26	\$750,000.00
3	Klosh Group, Inc.	PW	Engineering and Staff Augmentation, FY 25/26	\$1,000,000.00
4	Schneider Electric Systems USA, Inc.	PW	Foxboro Control Logic Support, FY 25/26	\$500,000.00
5	SWCA Environmental Services	PW	Archaeological Services, FY 25/26	\$500,000.00