

Category I: Current Fiscal Year Procurement Contracts

	Business Entity	Dept.	Description	Contract Amount	Fund
1	AKS Engineering & Forestry LLC	PW	Fisher Rd NE Urban Upgrades Project. 5 proposals received. Providing project management and other professional services necessary to lead the project; complete design and prepare bid documents; provide support during bidding and contract award; and provide construction support services for the Fisher Road NE Urban Upgrades project.	\$5,780,293.00	CI
2	BSN Sports LLC	CS	Temporary Pitching Mounds for Geer Park (Cooperative Agreement). The pitching mounds are needed for the City's first synthetic sports field surface for different levels of field use.	\$38,399.96	CI
3	Civil West Construction	PW	Market Street NE at Aguilas Court NE Pedestrian Crossing. 6 bids received. The Work under this contract includes construction of a marked pedestrian crossing on Market Street NE with a pedestrian refuge island, overhead street illumination upgrades, pedestrian signage, pavement markings and Americans with Disabilities Act (ADA) compliant ramps.	\$134,648.55	CI
4	Compass Project Solutions, Inc.	PW	Salem Civic Center Improvement Project (Change Order No. 2) ¹	\$170,000.00	CI
5	Premier Property Development LLC	PW	Laurel Avenue NE Waterline Replacement. 10 bids received. The Work under this contract consists of installing approximately 780 linear feet of new 8-inch ductile iron waterlines on Laurel Avenue NE from Tamarack Street NE to Columbia Street NE to replace the existing undersized waterlines, including new services and a fire hydrant. Work will also include upgrading 2 existing ADA curb ramps.	\$226,500.00	CI
6	FieldTurf USA, Inc.	PW	Geer Park Baseball Infields. This purchase will improve two existing baseball fields at Geer Park includes converting the infields to artificial turf. (Cooperative Agreement)	\$753,746.31 \$120,000.00	CI ECF

7	Lawrence's Auto Parts	ES-Fleet Services	Integrated Business Solutions for Auto, Truck, and Equipment, FY 24/25 (Change Order No. 1) ²	\$142,500.00	CS
8	North Santiam Paving Co.	PW	McGilchrist St SE: 12th St SE to 25th St SE (Change Order No. 1) ³	\$40,942.56	ECF
9	Paul Brothers	PW	Design Build Services for the Salem Geer Park Skatepark Project (Change Order No. 3) ⁴	\$43,190.07	ECF
10	Hughes Fire Equipment	Fire	Ford F-450 Medix Units (Qty 7) (Change Order No. 1) ⁵	\$31,080.64	ERR
11	Baker Tilly Advisory Group, LP	City Manager's Office	Organizational Assessment and Optimization Services, FY 24/25 (Change Order No. 1) ⁶	\$32,000.00	G
12	Motorola Solutions, Inc.	Police	Body Worn Cameras and In-Vehicle Cameras (Change Order No. 3) ⁷	\$330,000.00	G
13	Verizon	Enterprise Services	Cellular Services/Air Time, FY 24/25 (Change Order No. 1) ⁸	\$120,000.00	G
14	Andritz Separation, Inc.	PW	Centrifuge 6000-hour Service and Bearing Replacement (Sole Source). Providing technician and materials to perform 6000 hour service on both centrifuges as well as changing out the drive end bearing on centrifuge No. 1.	\$33,400.10	U
15	BlueSun, Inc.	PW	Certified Flagger Services, FY 24/25 (Change Order No. 1) ⁹	\$30,000.00	U
16	Emery & Sons Construction Group LLC	PW	West Salem Force Main Emergency Repair (Change Order No. 1) ¹⁰	\$30,532.47	U
17	US Geological Survey	PW	Continuous Water Quality Monitors, FY 24/25 (Change Order No. 1) ¹¹	\$26,678.25	U
18	Pacific Power	All City	Electricity, FY 24/25 (Change Order No. 1) ¹²	\$100,000.00	Various
19	Portland General Electric	All City	Electricity, FY 24/25 (Change Order No. 1) ¹³	\$250,000.00	Various

255 CI = Capital Improvement Fund	\$7,103,587.82
355 CS = City Services Fund	\$142,500.00
260 ECF = Extra Capacity Facilities Fund	\$204,132.63
388 ERR = Equipment Replacement Reserve Fund	\$31,080.64
101 G = General Fund	\$482,000.00
310 U = Utility Fund	\$120,610.82
Various = Various	\$350,000.00
TOTAL, CATEGORY 1	\$8,433,911.91

END NOTES TO CHANGE ORDERS:

- 1. Change Order No. 2 adds \$170,000:** Provides for owner directed continuation of agreed upon work.
- 2. Change Order No. 1 adds \$142,500:** Underestimated usage for fiscal year 2024-25.
- 3. Change Order No. 1 adds \$40,942.56:** Provides for a change to ODOT's standard specifications of Class 50 ductile iron pipe and the City's standard is Class 52. This change will maintain consistency with current City standards and existing water infrastructure.
- 4. Change Order No. 3 adds \$43,190.07:** This change authorizes expansion of the rain garden facility in response to permit revisions. The facility will be expanded by 1,490 square feet and the expansion will include the installation of 2,949 additional plantings, earthwork, associated materials and irrigation.
- 5. Change Order No. 1 adds \$31,080.64:** Provides for upfitting changes needed.
- 6. Change Order No. 1 adds \$32,000:** Underestimated usage for fiscal year 2024-25.
- 7. Change Order No. 3 adds \$330,000:** Provides for year 3 of support and subscription services.
- 8. Change Order No. 1 adds \$120,000:** Underestimated usage for fiscal year 2024-25.
- 9. Change Order No. 1 adds \$30,000:** Underestimated usage for fiscal year 2024-25.
- 10. Change Order No. 1 adds \$30,532.47:** Due to urgent need for the repairs on both the 24 inch and 18 inch ruptured sewer forcemains, this change order adds the actual costs for the repair.
- 11. Change Order No. 1 adds \$26,678.25:** Underestimated usage for fiscal year 2024-25.
- 12. Change Order No. 1 adds \$100,000:** Underestimated usage for fiscal year 2024-25.
- 13. Change Order No. 1 adds \$250,000:** Underestimated usage for fiscal year 2024-25.

Category II: Annual Requirement Contracts

The following Category II Annual Requirement Contracts were approved administratively during the month of June 2025. The not-to-exceed contract amounts are competitively set by applying bidder's/proposer's per unit price(s) to estimated annual requirement quantities. These contracts carry no guarantee for quantity of units purchased or services performed during any annual contract period. Both the bids and the contracts themselves state that the City retains the right to not award contracts and/or change contract amounts, both dollar and quantity, based on specific Council/Budget Committee actions/decisions. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Amount	Fund
1	Simplifile	CPD / PW	E-Recording Services, FY 25/26	\$5,000.00 \$25,000.00	CI U
2	Pitney Bowes	Enterprise Services	Postage for City Mail, FY 25/26 (Cooperative Agreement)	\$310,000.00	CS
3	Ricoh USA	Enterprise Services	Multi-Function Devices and Related Services, Purchase and Maintenance, FY 25/26 (Cooperative Agreement)	\$275,000.00	CS
4	WCP Solutions	Enterprise Services	Paper and Envelopes, FY 25/26	\$85,000.00	CS
5	295 Church Street Condo Association	Enterprise Services	Condo Building Monthly Homeowner's Association Fees, FY 25/26 (Sole Source)	\$50,000.00	G
6	Artiq	Enterprise Services	VMWare Software Renewal, FY 25/26 (Cooperative Agreement)	\$146,216.00	G
7	Best Pots, Inc.	CS	Servicing of City Owned Chemical Toilets, FY 25/26	\$40,000.00	G
8	Code Electric	CS	Electrical Contractor of Record, FY 25/26	\$50,000.00	G
9	Dell Marketing LP	Enterprise Services	Desktops, Servers, and Computer Replacement Parts, FY 25/26 (Cooperative Agreement)	\$350,000.00	G
10	Granicus LLC	Enterprise Services	GovQA, Legistar, Boards and Commission Software Renewals, FY 25/26 (Cooperative Agreement)	\$56,000.00	G
11	LN Curtis & Sons	Fire	5" Large Diameter Hose, FY 25/26 (Cooperative Agreement)	\$25,000.00	G
12	MCCi	Enterprise Services	Laserfiche Renewal, FY 25/26 (Cooperative Agreement)	\$97,755.75	G

13	Mythics	Enterprise Services	Oracle Products & Services, FY 25/26 (Cooperative Agreement)	\$360,000.00	G
14	Neogov	Enterprise Services	Neogov Software Renewal FY 25/26 (Sole Source)	\$144,000.00	G
15	Net Assets Corporation	Finance	Access to City's Lien Docket, FY 25/26 (Sole Source)	\$70,000.00	G
16	F & W Fence Company	PW & ES-Facilities	Various Types of Fencing & Gates, Alternate Contractor, FY 25/26	\$25,000.00 \$50,000.00	G U
17	Outdoor Fence Co.	PW & ES-Facilities	Various Types of Fencing & Gates, Primary Contractor, FY 25/26	\$50,000.00 \$80,000.00	G U
18	Rapid Response Bio-Clean, Inc.	Police	Vehicle Dismantling and Disposal, FY 25/26	\$150,000.00	MFSG
19	Advanced Traffic Products, Inc.	PW	Audible Pedestrian Signals, FY 25/26	\$100,000.00	PW
20	Best Pots, Inc.	PW	Portable Toilet with Pintel Hitch, FY 25/26	\$40,000.00	PW
21	Mel Northey Co.	PW	Downtown Decorative LED Lights, FY 25/26	\$35,000.00	PW
22	Innovyze, Inc.	Enterprise Services	Infowater Software Purchase, Training, and Annual Maintenance, FY 25/26	\$33,000.00	U
23	Sensus USA, Inc.	PW	Sensus Brand Water Meters and Parts, FY 25/26	\$550,821.00	U
24	US Geological Survey	PW	Continuous Water Quality Monitors, FY 25/26	\$136,500.00	U
25	SHI International	Enterprise Services	Software Purchases, Software Licensing and Services, FY 25/26 (Cooperative Agreement)	\$150,000.00	Various
26	Verizon Wireless	Enterprise Services	Cellular Services / Air Time, FY 25/26 (Cooperative Agreement)	\$670,000.00	Various

255 CI = Capital Improvement Fund	\$5,000.00
355 CS = City Services Fund	\$670,000.00
101 G = General Fund	\$1,463,971.75
404 MFSG = Miscellaneous Federal & State Grants	\$150,000.00
155 PW = Public Works Fund	\$175,000.00
310 U = Utility Fund	\$720,321.00
265 URA = Urban Renewal Agency	\$875,321.00
Various = Various	\$820,000.00
TOTAL, CATEGORY 2	\$4,879,613.75

Category III: Consultant of Record (COR) Contracts

The following Category III Consultant of Record (COR) Contracts were approved administratively during the month of June 2025. These Consultants have been selected through a competitive Request for Proposal (RFP) process. The not-to-exceed contract amounts awarded represent the annual limit for the sum of all assignments that may be performed under each Consultant's contract, and are not budget amounts. The not-to-exceed COR contract amounts represent an annual work limit authorized by the City's Public Contracting Rules and, in each instance, these work level limits are specifically reviewed and approved by the City Manager or City Manager designee and the Contracts and Procurement Manager. These are non-exclusive, one-year contracts that may be renewed for up to four additional one-year renewal periods.

	Business Entity	Dept.	Description	Contract Amount
1	RS&H Oregon	PW	Aviation Planning and Research Services, FY 25/26	\$1,000,000.00
2	RS&H Oregon	PW	Engineering and Architectural Services	\$1,000,000.00